

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.**

**CONSOLIDATED FINANCIAL STATEMENTS
AND INDEPENDENT AUDITOR'S REPORT**

DECEMBER 31, 2015

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Independent Auditor's Report

To the Board of Directors of
RESULTS, Inc. and RESULTS Educational Fund, Inc.
Washington, DC

We have audited the accompanying consolidated financial statements of RESULTS, Inc. and RESULTS Educational Fund, Inc. (nonprofit organizations), which comprise the consolidated statement of financial position as of December 31, 2015, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of RESULTS, Inc. and RESULTS Educational Fund, Inc. as of December 31, 2015, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating schedule of financial position and consolidating schedule of activities on pages 15 and 16 are presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Jane Maruca & M^oQuade PA

Washington, DC
July 29, 2016

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATED STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2015**

ASSETS

CURRENT ASSETS

Cash and cash equivalents	\$ 6,321,219
Accounts receivable, net	95,444
Grants receivable	9,089,694
Prepaid expenses	21,777
Total current assets	<u>15,528,134</u>

NON-CURRENT ASSETS

Property and equipment, net	353,368
Security deposit	27,003
Total non-current assets	<u>380,371</u>

TOTAL ASSETS

\$ 15,908,505

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Accounts payable	\$ 540,871
Accrued expenses	120,994
Deferred rent	425,107
Other liabilities	17,746
Total current liabilities	<u>1,104,718</u>

NET ASSETS

Unrestricted	
Available for operations	220,042
Designated - Cameron Duncan Fund	16,088
Total unrestricted	<u>236,130</u>
Temporarily restricted	14,567,657
Total net assets	<u>14,803,787</u>

TOTAL LIABILITIES AND NET ASSETS

\$ 15,908,505

The accompanying notes are an integral part of these consolidated financial statements.

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2015**

	Unrestricted	Temporarily Restricted	Total
REVENUE AND SUPPORT			
Grants and contributions	\$ 693,039	\$ 2,060,463	\$ 2,753,502
Conferences and events	585,787	-	585,787
Contracts revenue	45,711	-	45,711
Interest and other income	17,873	-	17,873
Royalties	179	-	179
Net assets released from restrictions	9,386,743	(9,386,743)	-
Total revenue and support	<u>10,729,332</u>	<u>(7,326,280)</u>	<u>3,403,052</u>
EXPENSES			
Program services:			
ACTION Program	7,291,167	-	7,291,167
Microcredit education and outreach	861,483	-	861,483
Poverty outreach and advocacy	1,559,447	-	1,559,447
Grassroots advocacy to end poverty	255,253	-	255,253
Total program services	<u>9,967,350</u>	<u>-</u>	<u>9,967,350</u>
Supporting services:			
Management and general	1,025,580	-	1,025,580
Fundraising	344,657	-	344,657
Total supporting services	<u>1,370,237</u>	<u>-</u>	<u>1,370,237</u>
Total Expenses	<u>11,337,587</u>	<u>-</u>	<u>11,337,587</u>
CHANGE IN NET ASSETS FROM OPERATIONS	(608,255)	(7,326,280)	(7,934,535)
OTHER CHANGES			
Net gain from foreign currency translation	268	-	268
Loss on disposal of property and equipment	(1,093)	-	(1,093)
Total other changes	<u>(825)</u>	<u>-</u>	<u>(825)</u>
CHANGE IN NET ASSETS	(609,080)	(7,326,280)	(7,935,360)
NET ASSETS, beginning of year	<u>845,210</u>	<u>21,893,937</u>	<u>22,739,147</u>
NET ASSETS, end of year	<u>\$ 236,130</u>	<u>\$ 14,567,657</u>	<u>\$ 14,803,787</u>

The accompanying notes are an integral part of these consolidated financial statements.

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2015**

	Program Services					Supporting Services			
	ACTION Program	Microcredit Education and Outreach	Poverty Outreach and Advocacy	Grassroots Advocacy to End Poverty	Total Program Services	Management and General	Fundraising	Total Support Services	Total Expenses
Salaries	\$ 1,613,119	\$ 495,408	\$ 529,711	\$ 182,646	\$ 2,820,884	\$ 406,796	\$ 144,450	\$ 551,246	\$ 3,372,130
Payroll taxes	120,862	37,614	40,121	13,944	212,541	30,818	11,071	41,889	254,430
Employee benefits	166,833	65,732	81,169	26,643	340,377	83,952	10,283	94,235	434,612
Total personnel expenses	1,900,814	598,754	651,001	223,233	3,373,802	521,566	165,804	687,370	4,061,172
Accounting	37,497	14,460	15,164	-	67,121	55,692	2,806	58,498	125,619
Bank fees	455	657	82	-	1,194	24,301	147	24,448	25,642
Computer and internet	8,836	1,924	6,822	-	17,582	3,101	1,697	4,798	22,380
Conference and events	75,152	-	20,117	959	96,228	15,973	15,805	31,778	128,006
Contract services and professionals	1,183,509	105,374	92,665	806	1,382,354	78,024	772	78,796	1,461,150
Depreciation and amortization	28,479	8,928	9,364	-	46,771	5,635	1,733	7,368	54,139
Dues and subscriptions	-	3,885	9,920	15,565	29,370	303	295	598	29,968
Equipment rental and maintenance	40,317	105	2,986	-	43,408	4,508	-	4,508	47,916
Grants	2,671,057	-	364,869	-	3,035,926	-	-	-	3,035,926
Insurance	13,598	4,217	4,422	-	22,237	4,088	818	4,906	27,143
Investment fee	-	-	-	-	-	12	-	12	12
Legal fees	5,936	13,497	1,946	-	21,379	12,262	-	12,262	33,641
Licenses, taxes and fees	-	-	-	-	-	10,757	9,100	19,857	19,857
Postage and shipping	1,817	62	1,263	-	3,142	8,198	3,907	12,105	15,247
Printing and publications	43,238	665	13,408	19	57,330	15,712	27,001	42,713	100,043
Public awareness	35,988	265	10,583	-	46,836	3,156	33,750	36,906	83,742
Rent	155,441	48,566	53,001	10,749	267,757	33,808	11,757	45,565	313,322
Supplies	7,543	121	3,598	63	11,325	13,958	1,762	15,720	27,045
Telephone	27,398	2,056	8,054	-	37,508	23,331	821	24,152	61,660
Training and development	69	-	1,754	-	1,823	8,254	-	8,254	10,077
Travel	1,054,023	57,947	288,428	3,859	1,404,257	182,941	66,682	249,623	1,653,880
Total	\$ 7,291,167	\$ 861,483	\$ 1,559,447	\$ 255,253	\$ 9,967,350	\$ 1,025,580	\$ 344,657	\$ 1,370,237	\$ 11,337,587

The accompanying notes are an integral part of these consolidated financial statements.

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATED STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2015**

CASH FLOWS FROM OPERATING ACTIVITIES

Change in net assets	\$ (7,935,360)
Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities:	
Depreciation and amortization	54,139
Loss on disposal of property and equipment	1,093
Decrease (increase) in assets:	
Accounts receivable, net	(9,336)
Grants receivable	8,099,580
Loan receivable	175,000
Prepaid expenses	38,242
Security deposit	38,686
Increase (decrease) in liabilities:	
Accounts payable	387,437
Accrued expenses	(1,635)
Deferred rent	(15,890)
Other liabilities	14,020
Net Cash Provided by Operating Activities	845,976

CASH FLOWS FROM INVESTING ACTIVITIES

Purchases of property and equipment	(42,433)
Net Cash Used for Investing Activities	(42,433)

NET INCREASE IN CASH AND CASH EQUIVALENTS 803,543

CASH AND CASH EQUIVALENTS, beginning of year 5,517,676

CASH AND CASH EQUIVALENTS, end of year \$ 6,321,219

The accompanying notes are an integral part of these consolidated financial statements.

**RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015**

NOTE 1 – NATURE OF THE ORGANIZATION

RESULTS, Inc. and RESULTS Educational Fund, Inc. (collectively, “RESULTS”) are two separate not-for-profit organizations that were established to engage the general public and political leaders in a campaign to end poverty by empowering individuals to exercise their personal and political power for change. As such, RESULTS utilizes its resources to implement and improve policies that provide low-income individuals the means and opportunities for a healthy and fulfilling life.

Program Descriptions

ACTION Program – The ACTION program is part of an international partnership of civil society organizations that began working together to mobilize new resources against tuberculosis (“TB”). ACTION partners have helped influence leaders to contribute more than \$1.4 billion to the Global Fund to Fight AIDS, Tuberculosis and Malaria through bilateral and multilateral funding. Building on its successes in fighting TB around the world, ACTION has expanded its advocacy efforts to include child survival, particularly in the areas of vaccines and under-nutrition.

Microcredit Education and Outreach – This program is aligned with the Microcredit Summit Campaign (“MCS”), which brings together microfinance practitioners, advocates, educational institutions, and various other stakeholders to promote best practices in microfinance, and to stimulate the interchange of knowledge and ideas. MCS is working to ensure that 175 million of the world’s poorest families, especially the women of those families, are receiving credit for self-employment and other financial and business services by 2015, and that 100 million families rise above the \$1.25 a day threshold adjusted for purchasing power parity between 1990 and 2015.

Poverty Outreach and Advocacy - RESULTS Educational Fund, Inc. (“REF”) focuses on poverty outreach and advocacy. REF identifies and promotes the most effective solutions to poverty by:

- Performing cutting-edge research on poverty issues and programs, and oversight of U.S. spending related to poverty domestically and internationally
- Building support for proven poverty-fighting strategies by engaging and educating the public, policy makers, and opinion leaders; leading educational trips, working in coalitions, and encouraging the media to report on solutions to poverty
- Supporting powerful citizenship by training volunteers in public speaking, generating media, hosting community forums, and educating their communities and elected officials about issues related to its campaigns

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 1 – NATURE OF THE ORGANIZATION - continued

Program Descriptions - continued

Grassroots Advocacy to End Poverty - RESULTS, Inc. supports anti-poverty legislation by engaging in the following grassroots activities:

- Mobilizing around key legislative opportunities that will have the greatest impact on the lives of low-income people. This can range from supporting members of Congress in generating bipartisan support for anti-poverty legislation to helping legislators craft bills that will benefit the poorest.
- Empowering ordinary people with the necessary training and support system to play a significant role in ending poverty. RESULTS has grassroots chapters in over 100 locations in the United States, which form one of the most effective grassroots networks in the world.
- Advocating for policies and legislation that create or safeguard effective solutions to poverty, make programs run more efficiently and effectively, and extend coverage to those who need it.

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of RESULTS, Inc. and RESULTS Educational Fund, Inc. (collectively, "RESULTS"). Significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of Presentation

Financial statement presentation follows Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic *Not-for-Profit Entities*. In accordance with the topic, net assets, revenue, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of RESULTS and changes therein, are classified and reported as follows:

Unrestricted Net Assets - Net assets not subject to donor-imposed restrictions.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that may or will be met by either actions of RESULTS and/or the passage of time.

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Basis of Presentation - continued

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that the net assets will be maintained permanently by RESULTS. There were no permanently restricted net assets as of December 31, 2015.

Basis of Accounting

The consolidated financial statements are prepared using the accrual basis of accounting. Therefore, revenue and related assets are recognized when earned and expenses and related liabilities are recognized as the obligations are incurred.

Cash and Cash Equivalents

For purposes of the statement of cash flows, RESULTS considers all highly liquid investments with original maturities of less than three months to be cash equivalents. In addition, RESULTS considers all foreign currency investments maintained in interest-bearing accounts to be cash equivalents. Certain cash and cash equivalent balances are insured by the Federal Deposit Insurance Corporation (“FDIC”). At times, the accounts may exceed the limit set by the FDIC; however, RESULTS believes it is not exposed to any significant credit risk on cash or cash equivalents.

Investments

Investments consist of mutual funds and are stated at fair value, based on quoted market prices, if available. Interest and dividend income is recognized when earned. Net appreciation or depreciation in the fair value of investments includes gains or losses on securities bought and sold as well as held during the year.

Foreign Currency Transactions

RESULTS records transactions denominated in a foreign currency at the United States dollar equivalent as of the date of the transaction. All statement of financial position accounts have been translated using the exchange rate in effect at the consolidated statement of financial position date. Any resulting foreign currency gain or loss is recorded in the accompanying consolidated statement of activities as net gain or loss from foreign currency translation.

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Accounts and Grants Receivable

Accounts and grants receivable are stated at the amount management expects to collect from balances outstanding at year end. Annually, management determines if an allowance for doubtful accounts is necessary based upon review of outstanding receivables, historical collection information, and existing economic conditions. Accounts deemed uncollectible are charged off based on specific circumstances of the parties involved. Based on management's assessment of the outstanding receivables, an allowance for doubtful accounts in the amount of \$59,453 was recorded as of December 31, 2015.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation and amortization. Expenditures that extend the life of an asset and are greater than \$1,000 are capitalized while repairs and maintenance are charged to expense as incurred. Depreciation is calculated on a straight-line basis over the estimated useful lives (ranging from five to seven years) of the related assets. Leasehold improvements are amortized over the lesser of the estimated useful life of the asset or the lease term.

Deferred Rent

Deferred rent represents the difference between rent paid and the amount expensed evenly over the lease term, which includes the abatement of rent granted by the landlord for four months as well as an improvement allowance offered by the landlord as an incentive to sign the lease agreement.

Cameron Duncan Fund

Approximately 33 years ago, Cameron Duncan was the first Legislative Director of RESULTS. A fund was established in tribute to Cameron Duncan, which currently has a balance of \$16,088, and is considered board designated net assets.

Donated Services

A substantial number of unpaid volunteers have made significant contributions of their time to develop RESULTS' programs, particularly in sponsorship development and educational programs. No amounts have been recognized in the accompanying financial statement of activities because the criteria for recognition of such volunteer efforts under generally accepted accounting principles has not been satisfied.

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Revenue Recognition

Contributions, including unconditional promises to give, are recognized as revenue in the period in which the promise is received. Grants are recognized as revenue in the period in which such promises or agreements are made, generally when the agreement has been received. Conditional promises to give are not recognized until the conditions on which they depend are substantially met. Contributions received with donor restrictions are recorded as temporarily or permanently restricted revenue based on the donor's intent. Expirations of temporary restrictions are reported as reclassifications from temporarily restricted net assets to unrestricted net assets. Contributions expected to be received after one year are discounted using a risk-free interest rate and are used in accordance with donor-imposed restriction, if any, on the contributions.

Contracts revenue is recognized as services are performed. Any unearned contract revenue is recorded as deferred revenue.

Conferences and events revenue are recognized in the year in which the conferences and events are held.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. However, management does not believe that the actual results will be materially different from those estimates.

Functional Expense Classification

The costs of providing various programs and supporting services have been summarized on a functional basis in the consolidated statements of activities and functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services that benefited from such costs.

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 3 – INCOME TAX STATUS

RESULTS, Inc. is a not-for-profit organization defined under Section 501(c)(4), and RESULTS Educational Fund, Inc. is a not-for-profit organization defined under Section 501(c)(3) of the Internal Revenue Code (the "Code"). Both entities are exempt from income taxes under Section 501(a) of the Code. Under the provisions of the Code, these entities are, however, subject to tax on business income unrelated to their respective exempt purposes. As of December 31, 2015, RESULTS, Inc. and RESULTS Educational Fund, Inc. had no liability for tax on unrelated business income. Both organizations are separate entities for income tax reporting and file separate information returns as required.

RESULTS recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. RESULTS does not believe its financial statements include any uncertain tax positions.

RESULTS' information returns are subject to examination by the Internal Revenue Service for a period of three years from the date they were filed except under certain circumstances. RESULTS' information returns from the years 2012 through 2014 are open for a tax examination by the Internal Revenue Service, although no request has been made as of the date of these financial statements.

NOTE 4 – PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of December 31, 2015:

Furniture and equipment	\$ 203,100
Leasehold improvement	<u>326,260</u>
	529,361
Less accumulated depreciation and amortization	<u>(175,993)</u>
Net Property and Equipment	<u>\$ 353,368</u>

During the year, RESULTS disposed of furniture and equipment with a total cost of \$8,309. The disposal resulted in a loss of \$1,093 for the year ended December 31, 2015. Depreciation and amortization expense totaled \$54,139 for the year ended December 31, 2015.

NOTE 5 – LINE OF CREDIT

REF secured a line of credit with an available balance of \$500,000 which is secured by REF's business assets. Interest is due monthly and is accrued at a rate of prime plus .5%, which was 3.75% per annum as of December 31, 2015. Interest expense for the year ended December 31, 2015, totaled \$0. As of December 31, 2015, the outstanding balance on the line of credit was \$0.

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
 (continued)

NOTE 6 – OPERATING LEASE COMMITMENTS

On May 16, 2013, RESULTS entered into a non-cancellable office lease agreement which expires on November 30, 2023. Under the terms of the lease agreement, RESULTS has a one-time right to terminate the lease early only by giving the landlord an irrevocable written notice no later than the last day of the sixth month of the fifth lease year. RESULTS would be responsible for the unamortized portion of improvements, rental abatement, and broker or legal fees paid by the landlord at the origination of this lease, plus interest accrued at 8% per year.

The future minimum payments over the life of the lease are as follows:

December 31,	
2016	\$ 282,886
2017	289,958
2018	299,696
2019	312,166
2020	325,155
2021 and thereafter	<u>974,341</u>
Total	<u>\$ 2,484,202</u>

Rent expense for office space totaled \$313,322 for the year ended December 31, 2015.

In January 2011, RESULTS entered into a non-cancellable operating lease for a copier which expires in January 2016. Rent expenses for the copier lease totaled \$6,264 for the year ended December 31, 2015.

NOTE 7 – TEMPORARILY RESTRICTED NET ASSETS

As of December 31, 2015, RESULTS' temporarily restricted net assets consisted of the following:

ACTION Program (2014 – 2016)	\$ 12,417,730
Children's Investment Fund Foundation	655,960
Global campaign for education	341,258
Global expansion	657,808
Education for All	459,978
Microcredit	17,721
Center for Citizen Empowerment & Transformation	<u>17,202</u>
Total	<u>\$ 14,567,657</u>

RESULTS, INC. AND RESULTS EDUCATIONAL FUND, INC.
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2015
(continued)

NOTE 8 – RETIREMENT PLAN

RESULTS established a Savings Incentive Match retirement plan (the “Plan”) pursuant to Section 408(p) of the Internal Revenue Code. All participating employees are permitted to contribute up to the maximum amounts prescribed by law. RESULTS makes matching contributions of an amount equal to the lesser of the participant’s elective deferral or three percent of the participant’s compensation. For the year ended December 31, 2015, RESULTS made a matching contribution totaling \$42,047 to the Plan.

NOTE 9 – SUBSEQUENT EVENTS

In preparing these consolidated financial statements, RESULTS’ management has evaluated events and transactions for potential recognition or disclosure through July 29, 2016, the date the financial statements were available to be issued. There were no additional events or transactions discovered during the evaluation that required recognition or further disclosure.

SUPPLEMENTAL INFORMATION

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATING SCHEDULE OF FINANCIAL POSITION
DECEMBER 31, 2015**

	<u>RESULTS, Inc.</u>	<u>RESULTS Educational Fund, Inc.</u>	<u>Eliminations</u>	<u>Total</u>
<u>ASSETS</u>				
CURRENT ASSETS				
Cash and cash equivalents	\$ 379,934	\$ 5,941,285	\$ -	\$ 6,321,219
Accounts receivable, net	-	95,444	-	95,444
Grants receivable	-	9,089,694	-	9,089,694
Due from RESULTS, Inc.	-	219,006	(219,006)	-
Prepaid expenses	-	21,777	-	21,777
Total current assets	<u>379,934</u>	<u>15,367,206</u>	<u>(219,006)</u>	<u>15,528,134</u>
NON-CURRENT ASSETS				
Property and equipment, net	-	353,368	-	353,368
Security deposit	-	27,003	-	27,003
Total non-current assets	<u>-</u>	<u>380,371</u>	<u>-</u>	<u>380,371</u>
TOTAL ASSETS	<u>\$ 379,934</u>	<u>\$ 15,747,577</u>	<u>\$ (219,006)</u>	<u>\$ 15,908,505</u>
<u>LIABILITIES AND NET ASSETS</u>				
CURRENT LIABILITIES				
Accounts payable	\$ 896	\$ 539,975	\$ -	\$ 540,871
Due to RESULTS Educational Fund, Inc.	219,006	-	(219,006)	-
Accrued expenses	5,817	115,177	-	120,994
Deferred rent	-	425,107	-	425,107
Other liabilities	3,726	14,020	-	17,746
Total current liabilities	<u>229,445</u>	<u>1,094,279</u>	<u>(219,006)</u>	<u>1,104,718</u>
NET ASSETS				
Unrestricted				
Available for operations	134,401	85,641	-	220,042
Designated - Cameron Duncan Fund	16,088	-	-	16,088
Total unrestricted	<u>150,489</u>	<u>85,641</u>	<u>-</u>	<u>236,130</u>
Temporarily restricted	-	14,567,657	-	14,567,657
Total net assets	<u>150,489</u>	<u>14,653,298</u>	<u>-</u>	<u>14,803,787</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 379,934</u>	<u>\$ 15,747,577</u>	<u>\$ (219,006)</u>	<u>\$ 15,908,505</u>

**RESULTS, INC. AND
RESULTS EDUCATIONAL FUND, INC.
CONSOLIDATING SCHEDULE OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2015**

	RESULTS, Inc.	RESULTS Educational Fund, Inc.	Eliminations	Total
REVENUE AND SUPPORT				
Grants and contributions	\$ 247,929	\$ 2,505,573	\$ -	\$ 2,753,502
Conferences and events	57,214	528,573	-	585,787
Contracts revenue	-	45,711	-	45,711
Interest and other income	3,168	14,705	-	17,873
Royalties	-	179	-	179
Total revenue and support	<u>308,311</u>	<u>3,094,741</u>	<u>-</u>	<u>3,403,052</u>
EXPENSES				
Program services:				
ACTION Program	-	7,291,167	-	7,291,167
Microcredit education and outreach	-	861,483	-	861,483
Poverty outreach and advocacy	-	1,559,447	-	1,559,447
Grassroots advocacy to end poverty	255,253	-	-	255,253
Total program services	<u>255,253</u>	<u>9,712,097</u>	<u>-</u>	<u>9,967,350</u>
Support services:				
Management and general	98,022	927,558	-	1,025,580
Fundraising	54,925	289,732	-	344,657
Total supporting services	<u>152,947</u>	<u>1,217,290</u>	<u>-</u>	<u>1,370,237</u>
Total expenses	<u>408,200</u>	<u>10,929,387</u>	<u>-</u>	<u>11,337,587</u>
CHANGE IN NET ASSETS FROM OPERATIONS	(99,889)	(7,834,646)	-	(7,934,535)
OTHER CHANGES				
Net gain from foreign currency translation	-	268	-	268
Loss on disposition of property and equipment	-	(1,093)	-	(1,093)
Total other changes	<u>-</u>	<u>(825)</u>	<u>-</u>	<u>(825)</u>
CHANGE IN NET ASSETS	(99,889)	(7,835,471)	-	(7,935,360)
NET ASSETS, beginning of year	<u>250,378</u>	<u>22,488,769</u>	<u>-</u>	<u>22,739,147</u>
NET ASSETS, end of year	<u>\$ 150,489</u>	<u>\$ 14,653,298</u>	<u>\$ -</u>	<u>\$ 14,803,787</u>