

May 2014 RESULTS U.S. Poverty Conference Call Summary

The slides, recording, and summary will be posted at:
https://www.results.org/skills_center/results_national_conference_calls/.

Introduction

Dr. Joanne Carter, RESULTS Executive Director, Washington, DC

Welcome everyone to the RESULTS national conference call for May 2014, focused on Domestic anti-poverty efforts. A special welcome to new folks on the call—we're thrilled to have you join us.

Reminder: there is a set of slides for the conference call that you can download from the RESULTS Homepage in the Take Action box

Thank you for being on today's call. Also thank you for participating (and engaging other allies in your community) in the virtual Town Hall conference call with Tavis Smiley on April 29 which focused on what it will take to actually end poverty in America and re-energize the movement to make this a priority and a reality.

We very much look forward to seeing many of you next month in Washington DC for the RESULTS conference, which this year will include Tavis Smiley, Marian Wright Edelman, World Bank President Jim Kim, allies from Witnesses to Hunger and Circles and many others—for powerful dialogue and strategizing together about what it will take to end poverty in this country and the world. You'll hear more about the conference, why it matters, and the impact you can have later in the call.

As we look to our key role in building the movement to end poverty in America, in creating a fairer and more equitable tax system, there's probably no one in the world better to kick off our call than **Congresswoman Barbara Lee**, one of the most courageous, visionary and also incredibly effective members in Congress. Congresswoman Lee represents California's 13th Congressional District. She's a forceful progressive voice in Congress, dedicated to social and economic justice, international peace, and civil and human rights. She has consistently been one of the most vigorous advocates for a wide range of social and economic concerns, including affordable housing, the homeless, low income energy assistance, job training, making health care affordable and universal, just immigration policies, and the establishment of a living wage.

In 2007, she helped form the **Caucus which** seeks to bring together lawmakers, organizations, community leaders, and other key stakeholders to find concrete solutions to end poverty. And in 2013, Congresswoman Lee became **chair of the [Whip's Task Force on Poverty and Opportunity](#)**. The mission of the Task Force is to raise the awareness about the ongoing crisis of poverty, the positive human and economic impacts of reducing and eliminating poverty, as well as the need for a comprehensive national effort to eradicate poverty.

I'd only add that related to our international advocacy, Congresswoman Lee has quite literally been the author or co-author and driver of every major piece of legislation dealing with global HIV/AIDS issues since she was elected to Congress.

Guest Speaker: Congresswoman Barbara Lee (D-CA-13)

- Thank you very much, shout out to Bay Area activists -- really proud of you.
- Thanks to RESULTS for all work on HIV and AIDS, pleased to work with you on poverty elimination.
- As some know, Out of Poverty Caucus and now working to get Dem Caucus focused on not just the middle class, but the need of low-income Americans ... that's why I pushed for the creation of the Whip's Task Force on Poverty and Opportunity. I am thrilled to Chair that Task Force and [Congressional Black Caucus Poverty and the Economy Task Force](#).
- House Dems are focused on keeping middle class falling into poverty and not forgetting that millions are struggling. Of course Paul Ryan cuts anti-poverty programs in his budget.
- We need to raise the minimum wage to a living wage – and need to fight for it.
- This is the 50th anniversary of War on Poverty

- Marked Jan 28 by hosting LBJ's daughter in Capitol
- She spoke extensively about her father's motivation and its many successes: SNAP, Head Start, aid to disabled, EITC, Pell Grants, Higher Ed
- These are the initiatives that House Budget Committee Chair Ryan wants to eliminate
- Been pushing on Budget – fighting against Tea Party priorities
 - Rhetoric: War on Poverty was a failure and then use that message to cut poverty
 - 69% of Ryan budget cuts come from anti-poverty programs, e.g. \$125 billion in cuts to SNAP
- Ryan hosted 3 hearings on poverty
 - Tried to get Tianna and other Witnesses to Hunger on panel but she was denied the opportunity but I was able to put her testimony on record as member of Budget and Appropriations Committees
- Need to focus on Capitol Hill, educate policymakers that many are living below the poverty line. It's hurting both urban and rural Americans
- We need to address the wealth gap, especially the racial wealth gap
 - There was a daylong gathering on the racial wealth gap report last week hosted Dr. Maya Rockemore and others The report they discussed was [*Beyond Broke: Why Closing the Racial Wealth Gap is a Priority for National Economic Security*](#). It examines policies that trap many generations in poverty. I urge you to read it
 - Net worth: people of color only have 6-7 cents for every \$1 of white wealth
 - Subprime lenders target people of color
 - Need to factor in racial wealth gap in efforts to address poverty
- Last year during Appropriations process got language in that Congress shouldn't increase poverty in each bill, along with omnibus funding bill
 - Got language in final omnibus (also see <http://lee.house.gov/newsroom/press-releases/congresswoman-barbara-lee-speaks-in-support-of-fy-14-omnibus-funding-bill>)
 - *“Poverty is far too prevalent in the United States. Congress and the Administration should work together to implement policies, inter-agency efforts, and support proven anti-poverty programs that reduce the existence of poverty and the suffering associated with it.”*
 - This provision hasn't gotten attention but it's the law, and the omnibus got bipartisan support
 - We have legislative language in place in key bills that we can use to push for attention to poverty
- Have my Half in Ten bill (HR 2182) to cut poverty in America; please continue to get cosponsors on it
- Your work is critical, we can't eradicate or reduce poverty if we don't have you all on outside pushing Congress to do the right thing

Joanne Carter: It has been a real pleasure to work for 15 years on global fight to fight AIDS and TB, it will take all of us to get this done

Why We Need a Movement to End Poverty

Meredith Dodson, Director of U.S. Poverty Campaigns, Washington, DC

Recap of our Virtual Town Hall with Tavis Smiley

First of all, I want to acknowledge all the great work that many of you did in organizing events around the [virtual town hall with Tavis Smiley last month](#). I feel so proud of all the work that you all do month in and month out, but I think it shows that your work has an impact when a major TV and radio personality chooses to partner with us to organize this sort of event. And, it helped raise the profile of RESULTS – not only did he feature a long segment of the call on his radio show, he promoted it out to his network, spreading the word about RESULTS.

I think Joanne did a fabulous job representing RESULTS, and I'd like her to share her perspective on the Tavis

Smiley event:

Joanne: *I came away profoundly excited to create proactive plan for ending poverty in America. Moving beyond the defensive fight to a strategy to reignite. And this is exciting about the conference – given alliances and new partnerships, it's an opportunity to move toward a proactive strategy.*

Most importantly I came away excited to work with Smiley – he is coming to our conference, wants to engage with RESULTS ongoingly. He is creating a 4 year plan around the country to create a conversation to end poverty in America. He sees power of sophisticated effective grassroots network. We are also excited about opportunity to work with Rep. Lee and Marian Wright Edelman, and others.

You all have done an amazing job fighting cuts to SNAP. We are looking beyond a defensive fight – it's exciting to organize across the country. I could hear what Tavis Smiley wants to do and create, what you all are doing, and what we can bring to that.

Thank you, Joanne. Before we move on to our campaign update, I want to recognize that some of you didn't get a chance to ask questions or be heard on the call. Tavis requested to screen all the questions before they were asked, and we got slammed by the volume of people with questions (and, to be honest, monologues before they got to their question) and didn't have a chance to involve as many of you as we would have liked. There are always some technical challenges with an event like this, especially when we have not done this sort of thing before, so I really appreciate your patience.

And, we have an opportunity for everyone in our network: we will be collecting questions for some of our major conference keynote speakers, including Tavis Smiley, in the coming weeks. This is your chance to shape the conversation and, if you are in Washington, ask your question in person to Tavis. Be on the lookout for details on how to submit your questions.

Shares/Question from Paul (Twin Cities): Something Barbara Lee and Smiley talked about is long-term nature of the fight to reduce poverty, it's an ongoing fight. Something we won 5-6 years ago are battles we have to continue to fight. To some degree, we might feel like we ask ourselves "Didn't we just do this?" but the real value in movement to end poverty is that it's ongoing fight. Can you address that?

Meredith: Our work ebbs and flows. We've switched to the broader goal of ending poverty by 2030, and talking about long-term economic mobility to make that happen.

Joanne: A bigger vision becomes a pull that frames what the country does, we need to use language that Rep. Lee got in legislation to hold leaders accountable. Defensive fights will not go away but we have made progress – and War on Poverty has made progress.

Our 2014 Work

As you've heard us say before, we really need to change the conversation – to focus on ending poverty in America by 2030, just as those focused on global development are talking about ending extreme poverty on the planet by 2030. And, we're moving beyond the defensive work – which is critical when it comes to protecting programs like SNAP (formerly Food Stamps) and Head Start – to a broader message around economic mobility.

RESULTS is using 2014 to mobilize support for other tax policies that can move us further towards ending poverty in America by 2030. RESULTS supports bipartisan efforts to expand the EITC, in particular for adults without children in the home (many of whom are non-custodial parents struggling to pay child support), and pushing Congress to act to make expiring EITC and CTC provisions permanent – the focus of our media action this month.

And, I am so glad that Rep. Lee mentioned the racial wealth gap – I also had the pleasure of being at that event last week and think we need to address issues of wealth inequality. In the context of tax reform, Congress also has the opportunity to enact policies that help low-income families build savings, including the [Financial Security Credit](#). It is critical to raise awareness and build support for these policies NOW, so they have momentum before the tax-writing committees begin work on major tax legislation next year. By generating media attention and support for anti-poverty tax policies in 2014, we can create space for policymakers to focus on creating ladders out of poverty in upcoming tax policy battles.

Why we need to engage – messed up tax policies

And, this leads me to the focus of our action this month. Despite its reluctance to deal with major tax reform, the House of Representatives is now considering components of a [corporate tax package that would cost hundreds of billions of dollars, benefitting many large corporations](#). This proposal makes permanent six tax provisions,

including tax breaks on research and development and subsidies on foreign profits of large financial institutions, at a cost of \$301 billion for the next ten years. The House proposal does not offset the cost of these breaks, meaning \$301 billion will be added to the federal budget deficit. When many members of Congress use deficit concerns to oppose even small increases in funding for anti-poverty programs that help millions of struggling Americans, it is unfathomable that they would now rubber stamp hundreds of billions in tax cuts for some of the wealthiest corporations in the world without a second thought. Unfortunately, the first of these tax extenders passed yesterday by a vote of [274-131](#).

Here is the kicker: while the House leadership is focused on pushing through a bunch of corporate tax breaks and making them permanent, there are major tax policies set to expire they've chosen to ignore: critical EITC and CTC provisions that are set to expire in 2017. To me, this is outrageous – Congress is ignoring the needs of millions of working Americans living in poverty while acting in the interest of wealthy corporations. In particular, many low-income working families making less than \$13,000 annually will lose all or part of their CTC, EITC “marriage penalties” will go up for working married couples, and larger families working to raise more than two children will see their EITC fall. Overall – If these improvements expire, 12 million Americans, including 7 million children, will fall into poverty or deeper into poverty.

This is where you all come in: there needs to be a groundswell of people across the country pointing out that we should focus on effective anti-poverty programs and policies that serve the many, rather than tax breaks the wealthy few. While the majority of Americans might not agree on making corporate tax breaks permanent over the needs of millions of low-income families, most don't speak up and make their voices heard. But, RESULTS volunteers do – and this is just the latest example of why the work you do is so critical. And, quite honestly, why we need more folks like you so we can make even more noise.

We heard from Tavis Smiley last month about how little media attention goes to poverty issues-- just [0.02 percent](#)! Let's change those percentages by using the media attention on Washington to get letters to the editor published. So, on slides 8-9 you can see talking points for our [May Action](#). A few tips:

- I want to highlight the importance of making it real – so those of you that can speak about how important the EITC and Child Tax Credit are for your family should do so.
- And, use the information in the action sheet to include state-level data – while many readers might be shocked that 12 million Americans, including 7 million children, could fall into poverty or deeper into poverty, knowing how many in your state could be effected might be even more compelling.
- Finally, I want to remind you to use your members of Congress by name – that makes sure their office sees it and applies extra pressure on them, knowing that folks back home are paying attention and holding them accountable.

Building the Movement Using the RESULTS International Conference

Jos Linn, Grassroots Manager for U.S. Poverty Campaigns, Des Moines, IA

Hi folks. This is Jos Linn, Grassroots Manager for RESULTS' U.S. Poverty Campaigns. I'd like to talk about how we can take the next step after the Tavis Smiley call last on April 29. As Tavis said on the call, you start with a moment, you build momentum, and create a movement. So how do we take this moment and transform it into a movement?

The easiest answer is people. Getting new people involved in anti-poverty advocacy is essential if we want to create a movement. That's the main reason we held the Tavis Smiley call. So you could use that moment to invite new people to learn about RESULTS and get involved in our work. I hope all of you are following up with the people you invited to the call and urging them to come to your next meeting or join the next RESULTS Introductory Call.

But that was only one moment. If we don't create momentum from that moment, we can't create the movement we need to end poverty. Fortunately, we have another great moment coming up that will keep the momentum going – the [RESULTS International Conference](#). I'm going to spend a few minutes talking about the importance of the conference in this work. Even if you KNOW you cannot make it to Washington this year, I hope you'll pay attention, since the strategies and experiences that are a part of the conference are a critical part of building a movement as a whole. As you know, we've been urging people to register for the conference for quite some time now. We do this not because RESULTS benefits from the conference financially – we actually lose money from the conference. We do it because we know that the value of the conference comes from experiencing it.

Anyone who has come to a conference before can tell you that it is uplifting, energetic, and in many cases, life-changing. We want as many of you as possible to have that experience.

At the conference, you are literally in the room with people from around the world, People of difference cultures, different backgrounds, different experiences. Yet they are united as one in their desire to make the world a better place. Imagine sitting in a room between someone from Mexico and someone from Australia, hearing a President of the World Bank Jim Kim tell you that the end poverty is within our grasp and asking you to help him achieve it. Or Tavis Smiley, telling you why we need to get the job done and asking you to join the fight. Or Marian Wright Edelman, founder of the Children's Defense Fund, thanking you for the work you've done to help America's at-risk children and urging you to keep it up. Or hearing Shearine McGee of Witnesses to Hunger and LaNae Havens of Circles talk about how your advocacy is shaping policy that directly impacts their lives. This is what the conference gives you.

Share: Vanessa Garcia, Orange County, CA

Had so much fun, crash course in democracy. If you think you don't know much about RESULTS – I was the same way and I am so grateful that I went. The conference was one of the best experiences. One thing I took away from it is that I had more information – how legislative process works, how to present to different members of Congress based on party or committee, and how to engage policymakers across the board. It took away the fear I had to meet with my own conservative members of Congress. Go for it, you won't regret it, it's the best thing you can do.

It's also important to remember that people who attend the conference and do this work are people just like you. These are teachers, students, doctors, lawyers, social workers, nurses, retirees, and retail workers, just like you. They are also advocates – everyday people who want to make a difference in the world, just like you. Just think how empowering it is to walk into your group meeting each month to find 5 or 10 or 15 people in your community standing together and taking action to end poverty. Now imagine that scene but with 400 or 500 or 600 people, uniting in one voice for change. I can say from personal experience, it is awe-inspiring. These people have jobs that demand their time, but they still come. They have families who need their attention, but they still come (and sometimes bring the family). They have limited resources and little time off, but they still come. The people they meet, the training they receive, the speakers they hear, and the difference they make are all worth it.

Share: Kem Spaulding, Charlottesville, VA

I was not a part of RESULTS, I bought Sam's book and thought it was incredible. Then I got a call from a RESULTS organizer 20 years ago and shared that I was interested in health care reform. After a few conversations, he shared that we are having a conference and there are people just like me – I didn't know activists, people interested in making change. I saw hearts so open and passionate – my first conference included Hillary Clinton and Muhammad Yunus. Then came home started a RESULTS group and I have to keep going because it fills my heart to go.

But let's not forget the real reason why the conference is such an important part of our effort to create a movement. You got involved with RESULTS to help end poverty. You know that if we want to solve the problem of poverty, your voice is needed. That's why you're on this call, that's why you meet each month, that's why you write letters, make phone calls, and generate media. But we know that we cannot succeed in this work without face-to-face interactions with members of Congress and their staff. There is something unique and important about sitting in a room with elected officials, urging and inspiring them to act that cannot be replicated in a letter or e-mail or phone call. That's why we are always urging you to put in requests for face-to-face meetings. These encounters are so important. Remember, in many cases, members of Congress and their staff may not even be aware of these issues. They may not know about the expiring improvements to the [Earned Income Tax Credit](#) and [Child Tax Credit](#) or may not have heard of the [Financial Security Credit](#) or know of the funding levels needed for [Head Start](#) and [child care](#). It's our job to make sure they do know and that they do something about it. When you meet with them, you make that happen. Coming to DC gives you a better chance at getting a face-to-face meeting; in fact, RESULTS volunteers meet with more than 300 congressional offices during those few days in Washington. And think of the message it sends to them that you traveled all the way to Washington, DC on your own time, with our own money just to tell them to end poverty now. Few people can say that they spent their vacation in Washington, DC lobbying Congress about poverty in America. But you can. And that's a darn good feeling.

Share: Kathleen Duncan, Houston TX

Similar to Vanessa about how the conference builds knowledge. This will be my 15th or 16th RESULTS

conference, why do I come? It builds my knowledge, I make friends and it's so fun! I keep getting inspired, by the depth and detail I get. This gives me the confidence I need to go on the Hill and go face-to-face – and often these are the only face-to-face meetings. Here's how you get ready: you make appointments, learn your "speech" (aka laser talk). For example, we were in DC during one conference, moving in the hallway between appointments, and I saw a member of Congress from San Antonio. One of us called to him and he stopped, with a banana in his hand. We asked him to talk for a few minutes, got a few minutes to talk with him in hallway and we used the dialogue – and when I finished my talk he offered me his banana. I was prepared and ready. Fast forward a few years later, a member of Congress from Texas recognized RESULTS from our nametags and said hello, and made the most of that opportunity. What a big rush when it was over – and we were ready and prepared to make the most of our limited time with them.

Jos: Yeah for free fruit!

Of course, Congressional meetings back home are also critical – which is why you hear us talking about it so frequently. So, help us build this movement together. The conference is only one way we do this, but it is an important one. And even if you've been before, we want you there again. The conference is a jolt of energy and inspiration for the most seasoned advocate or the newbie who's never done advocacy before. And for the next week, we're even making it a little easier for you to come. We are running our [Spring into Action conference discount](#) until May 17, where you can register for the conference for only \$199. That's right, \$199 for a transformative experience. So register today! You can get to the [RESULTS conference and registration page](#) right from the RESULTS homepage.

And we urge you to invite someone to join you. The conference is a great opportunity to meet new people but it's always fun to see a familiar face too. There has to be someone out there who you know would enjoy participating in this year's conference. Why not ask them to come? Even if you can't make it, ask them to represent you there. What's the worst that could happen? They say no... and that's OK. But what if someone you know is looking for something exactly like this but can't find it. You can show them the way.

It's easy. Here's an example of an e-mail or a telephone call or a conversation you could have inviting someone to DC:

"My involvement with RESULTS has been a total gift to me—I've tapped into power I never knew I had. Instead of complaining about problems I'm actually doing something about them. I know that what I'm doing is saving and improving lives and it feels really good. It's truly a gift and I want to offer you that same gift. One of the best ways to fully experience what RESULTS has to offer is to come to the International Conference in Washington this summer—it is a crash course on issues, advocacy, and personal power. They're even discounting the registration fee if you sign up before May 17. Can I give you some more details?"

It's that easy. So let's take 30 seconds and each person in your group write down a person you could invite to this year's conference. Then, pair up with someone who will check with you this week to see how the conversation went.

Thank you. I'll bet that when you thought about it, you realized that there is someone out there you can reach out to. So, will you commit to contacting them this week? Use the [Spring into Action discount](#), which expires next Saturday, as your excuse to act now and not later. As always you can contact me or Meredith if you have questions or need help. Also, we have a small amount of scholarship money available to help people offset costs or you could also be a volunteer at the conference and have your registration fee waived. If you or someone you know needs financial assistance getting to the conference this year, please contact Meredith immediately for more details.

I want to thank you all for indulging me talking so much about the conference today. I know it was a hard sell but we wouldn't do it if it wasn't that important. This moment needs a movement and we want to do all we can to create it. And for those of you who cannot attend, we will have ways that you can share in the experience and take action back home during the conference. Stay tuned for details in the coming weeks. And of course, when the conference is done, there will be more to do and we will do it. But for now, let's use the conference as another catalyst. Register to attend today and invite others to come with you. Let's make this movement real.

Thank you.

Fundraising Update

Cindy Changyit Levin, Development Associate, St. Louis, MO

We want to extend a heartfelt thank you to all the groups going above and beyond their regular activities to hold fundraising events in their communities. Thank you to all the groups that have scheduled events so far. These folks know that their house parties, dinners, and speaker receptions are going to build and strengthen relationships with local donors and allies. All the funds they raise not only help pay the salaries of the great folks you hear on the call today who support your advocacy actions, but they help us put on a spectacular International Conference to transform everyday people into Everyday Heroes to end poverty. Anchorage, AK will be our next event this coming Friday. The fun will continue throughout the year with Missoula, Montana; Denver; Salt Lake City; PG County, Columbus; and Houston. There are also several more in the works like Austin and Portland. Please contact me if your group would like to get a date on the calendar to help build your local support as well!

Next, I'm inviting each and every one of you to be a part of our 2nd Annual Everyday Hero Virtual Dash. You know we call RESULTS volunteers "Everyday Heroes" because you work tirelessly to build support in Congress, the media, and your communities to end poverty and save lives. The 2014 Everyday Hero Dash is a virtual event to raise money to support you and invite others to be heroes with us. This is a fun run or walk that you literally can do anywhere: your neighborhood, a track, even a treadmill.

It's easy to participate!

- [Register](http://www.tinyurl.com/2014EDH) on our [website www.tinyurl.com/2014EDH](http://www.tinyurl.com/2014EDH) for just \$25.
- Choose a date between June 1-30, 2014.
- Walk. Run, or even bike a distance meaningful to you: 1 mile, a 5K, 10 miles...
- We'll mail you our 2nd Annual "Everyday Heroes Medal" This year's is blue, so it's different from last years' if you're building a collection!

You can even gather a group of friends and all do it together to make it a fundraising event!

If you are coming the International Conference, join us at the DoubleTree Hilton in Crystal City on **June 21 at 7:00 pm**, and we'll head out together (some of us in superhero costume) for a 1 mile or 5K run/walk. You can see a picture of us on your PowerPoint slide from last year all dressed to run and walk.

Thank you and I hope I see you in Washington D.C.!

Roll Call

Myrdin Thompson, U.S. Poverty Grassroots Organizer, Louisville, KY

Hi, this is Myrdin Thompson. I'm please to now do this month's Roll Call. Here are the questions we want you to answer this month:

1. **How many people are in the room?**
2. **How many letters to the editor will your group submit about protecting tax credits for working families?**
3. **How many people will your group invite to attend this year's RESULTS International Conference?**

We had 77 people on the call, who will submit 78 letters to the editor, and will invite 94 people to come to the RESULTS Conference in June.

Board Nominations and Final Announcements

Ginnie Vogts, RESULTS volunteer, Regional Coordinator, Grassroots Board Member, Columbus, OH

Ginnie briefly shared about the importance of Grassroots Board members and urge groups to submit nominations-- I am an outgoing board member and here are some of the values:

- Bring grassroots perspective to board

- Real time and real life input
- Shapes direction of board
- Provides a moral compass
- Links grassroots and board at large
- Transparency
- Work with amazing people

Nominations of candidates for the two open Grassroots Board Member positions must reach the RESULTS office by Sunday, June 15th.

Candidates can be nominated by others or can nominate themselves. Given the timing of the election process this year, those who are nominated will have opportunities to introduce themselves to the grassroots at the International Conference. Please e-mail your nomination to jmclaughlin@results.org or call 202-783-4800 x152.

Announcements

- Don't forget to **register for the 2014 RESULTS International Conference!** The Spring into Action registration discount of \$199 is good for one week – it will expire on May 17.
- Also, [please reserve your room at the hotel](#) for this year's conference. The RESULTS block of rooms at the DoubleTree Crystal City is only open for one more week. After May 17, we cannot guarantee the discounted rate or even that rooms will be available. And know that filling up our room block is good for RESULTS financially; we have to pay for the block no matter what. You don't have to pay for your room until you get to DC so reserve today before it's too late.
- In addition, please contact Meredith Dodson this week to set up your lobby prep call for the conference. Meredith will provide you specific coaching for your individual members of Congress including which issues to focus on, and which aides to contact. If possible, please have everyone in your group attending the conference on the prep call. We want to do these calls before you set up your lobby meetings so you can provide details about your meetings when you set them up. Please contact her at dodson@results.org to set up a meeting as soon as possible.
- In other announcements, RESULTS will host a training this **Monday, May 12 at 8:00 pm ET** called "Winning 'Em Over: Gaining Buy-in From Your Member of Congress and Staff." This training call, led by RESULTS volunteer and professional coach Sunil Bhaskaran, will offer a fresh perspective on selling your advocacy message more effectively through the building of trust, social proof, and authority over time. This will be a great opportunity to gain new insights and skills in your advocacy work. Go to <http://InstantTeleseminar.com/?eventID=54266718>. For audio only participants, dial (425) 440-5100, pin code 539904#.
- If you know someone who might make a great RESULTS advocate, please invite them to our **RESULTS Introductory Call** this Wednesday, May 14 at 9:00 pm ET. Register at www.tinyurl.com/RESULTSMeetandGreet/.
- If you want support in getting media published, join the next **RESULTS Media Support Call** on Tuesday, May 20 at 8:00 pm ET. (712) 775-7300, passcode 954747#.
- The **RESULTS U.S. Poverty Free Agents Calls** will be meeting on Tuesday, May 20 at 1:00 pm and 9:00 pm ET. To join, dial (443) 453-0034, passcode 703096.
- You can find a full list of upcoming events, along with call-in numbers and registration links, on the [RESULTS Events Calendar](#).
- Thank you for being on the call today. The next RESULTS U.S. Poverty National Conference Call is **Saturday, June 14 at 12:30pm ET.**

Finally, today is a special day for all of us as it is Meredith Dodson's 40th birthday. Operator, please open up the phone lines so we can all sing Happy Birthday to our fearless leader Meredith!